

Price Guarantee

Our Pledge To You

Cameron Estates Community Services (Three gate locations)

For almost three decades, Ultimate Video & Security has strived to offer quality equipment and service at the lowest possible pricing to our customers. We are so confident of our below market pricing that we will back what offer with a refund difference guarantee. If you find a licensed & insured company that will beat our pricing using the same like quality equipment we will refund you the difference between our sale price and our competitor's price. The competitive company must be using new equipment not used or refurbished equipment.

We at Ultimate Video & Security believe that there are three factors that a customer should examine before choosing a company for their security needs.

- 1) A stable, qualified, dependable company that will provide service after the sale.
- 2) Quality, dependable equipment that offers a 3 year warranty on the DVR/NVR and cameras, and a 1 year on all other parts and labor.
- 3) Pricing that is affordable.

Doing business for 29 years!

Jon W Fenton

Ultimate Security, Representative

Date: March 9, 2021

(Price guarantee is good for thirty days)



State License # C-10 729944

CLIENT LIST

Governmental, State & County

State of California
 US Army
 Department of Justice Building
 Social Security Admin Building
 Sacramento Veterans Assoc
 Sacramento County Sheriffs
 Sacramento County Jail
 Humboldt County Sheriff Dept
 Fortuna Police Department
 Siskiyou County Sheriffs Dept
 Calif. State Railroad Museum
 Beale Air Force base (flight line)
 Army Depot (BT Collins Lodge)
 Calif. State Grange
 Gibson Ranch State Park
 El Dorado Hills County buildings
 McClellan Jet Services
 McClellan base gas station
 Interstate Oil Company
 SMUD power plants
 City of Loomis
 City of Sacramento

National Companies

Union Pacific Railroad
 P.G. & E
 Wal-Mart
 Kaiser Permanente Credit Union
 Shriner's Hospital
 Eskaton Assisted Living Facilities
 Wonder Bread Factory
 Wonder Bread retail outlets
 Sara Lee Company factory
 Earthgrain Baking Company
 Clark Pest Control
 XOJet Services
 Stericycle - multi-locations

Auto & Gas

AM/PM Gas Station
 Chevron Gas Station locations
 Beacon Gas Station
 76 Gas Station
 Jiffy Lube
 Les Schwab Tires locations
 Big O Tires
 USA Tires
 Goodyear Tire & Smog
 Maaco Auto
 Ramos Oil
 Lube Xpress & Smogs
 Capitol Imports Recyclers
 Bavarian Auto Recyclers
 Sierra-Hart Auto
 Good Times Motorcycle
 Clinton's Custom Motorcycles
 Quick Quack Car Washes
 Splash-N-Dash Car Washes (6 locations)
 Pacific Car Wash
 Fairway Carwash
 Five Star Carwash

Storage Facilities

PS Storage (various locations)
 Tiger Storages (various locations)
 Stor N Lok
 Many other self storage locations

Marijuana Dispensaries

Cura
 Many other locations

Hotels

Hilton Hotel - multi-locations
 Sheraton Hotel
 Marriott Hotel
 Holiday Inn Hotel - multi locations
 Larkspur Hotel - multi-locations
 Days Inn Hotel
 Fairfield Inns - multi-locations
 Hampton Inn
 Ramada Inn

Grocery & Retail Stores

7-11 (4 locations)
 AM/PM
 Quick Stops
 Stop-N-Shop Mini Marts
 Food 4 Less Grocery
 Whole Foods Grocery
 More 4 Less (5 locations)
 Grocery Outlets (64 locations)
 United Markets Grocery
 Rainbow Markets Grocery
 99 Cent Stores
 Hallmark Stores
 Elkhorn Plaza Shopping Center
 Rocklin Plaza Shopping Center
 Stockton Shopping Complex
 Viva Supermarkets (4 locations)
 ACE Hardware locations

Restaurants

National
 Mountain Mikes Pizza
 Round Table Pizza
 Little Caesars Pizza
 Togo's Sandwich
 Subway Sandwich
 Quizno's Sandwich
 Lyons Restaurant
 McDonalds
 Black Bear Diner
 Cold Stone Creamery
 It's a Grind
 Don Quixote Mexican Restaurants

Regional/Local:

Hoppy Brewing Company
 J.R.'s Texas BBQ
 Claim Jumper Restaurant
 Rebounds Sport Bar
 Vallejo's Mexican Restaurants
 Waffle Shops
 KCRA 3 TV station

Jewelry Stores

Madison Avenue Diamonds
 Adam's Jewelers
 Prestigio Jewelers
 Parisi Jewelers
 Aquamarine Jewelers
 Arden Jewelers
 Lincoln Jewelers

Schools

Creative Frontiers
 Adventure Christian School
 Good Neighbors Child Care
 KinderCare
 Phoenix School
 Adventure Christian School
 Sacred Heart School

Manufacturing & Commercial

Nortech (Lincoln Waste Plant)
 Mi Rancho food manufacturing
 Valley Fine Foods/Prima Pasta manufacturing
 Lodi Iron & Steel
 Galt Steel
 Precision Metals
 G & R Plastic Manufacturing
 Beutler Heating & Air
 Farm Fresh to You
 Dust-Tex Linen Supply
 Golden State Linen Service
 TPD Trailer manufacturer
 Central Fireplace Manufacturing company
 Rex Moore Electric
 General Produce
 Ghiringhelli Food manufacturing plant

Nursing & Senior facilities

Plum Health - multi-locations
 University Davis Retirement Community
 Asbury Park Nursing Facility
 Vintage Estates Nursing Facility
 Arden Rehab Nursing Facility
 Mercy McMahan Nursing Facility
 Golden Pond Assisted Living
 Lincoln Meadows Assisted Living
 Westview Healthcare Center
 Wolf Creek Assisted Living Care Center
 Vasona Creek Heath Care Center
 Cedar Ridge Assisted Living
 River Point Assisted Living
 Pine Creek Assisted Living
 Mercy Housing (multi-locations)

HOA/Apartments & Condos

Kocal Property management
 Holcomb Property management
 Crestview Apartments
 Riverdale Apartments
 American River Common Apts.
 American River Condos
 Magnolia Apartments
 Kensington Apartment
 Mercy Housing - multi-locations
 Mutual Housing - multi-locations
 Shiloh Arms apartments
 Florin Gardens Apartments
 PHC Property Management
 Kocal Property Management
 Stockton & Fruitridge Shopping Complex - large

Veterinary

Foothill Vet Clinic
 Del Paso Vet Clinic
 Coloma Vet Clinic
 Rosemont Pet Clinic
 Sacto. Emergency Vet Clinic
 PAWS (Performing Animal Welfare)

Churches & Mortuaries

Church of Scientology
 Calvary Christian Centers
 Capital Christian Center
 Adventure Christian Center
 Sacto. Korean Baptist Church
 Seventh Day Adventist Church
 East Lawn Mortuary

Local Companies

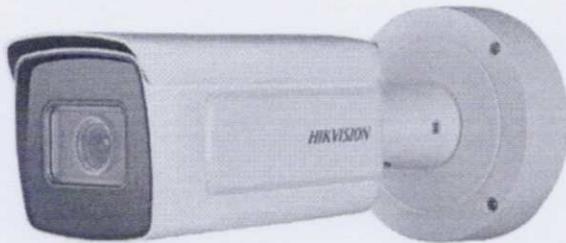
KCRA channel 3
 KOVR Channel13 TV
 Roseville Press-Tribune Newspaper
 Fort Sutter Building

DS-2CD7A26G0/P-IZHSx

2 MP DeepinView Ultra-Low Light Outdoor LPR Bullet Camera

DarkFighter™

LightFighter™



DeepinView^{series}

- 1/1.8" (2 MP) Progressive Scan CMOS
- 1920 x 1080 Resolution @ 60 fps
- EXIR 2.0 with up to 165 ft (50 m) and 330 ft (100 m) IR Range
- 2.8 to 12 mm and 8 to 32 mm Motorized Lenses
- Ultra-Low Light, 0.002 Lux (with f/1.2 Lens), Darkfighter Technology
- H.265+, H.265, H.264+, H.264
- 5 Defined Streams and 5 Custom Streams
- 140dB WDR, Lightfighter Technology
- Alarm Input/Output
- MicroSD Card Slot Supports 256 GB
- Specially-Designed Pole Mount Offers Perfect Height and Angle for License Plate Recognition
- Convenient Integrated Conduit Base
- Anti-Fog Coating Inside of Lens Cover
- IP67, IK10 Protection
- 12 VDC and PoE (802.3at)

The Hikvision DS-2CD7A26G0/P-IZHSx DeepinView Ultra-Low Light Outdoor LPR Bullet Camera is designed to capture vehicle images and recognize license plate numbers in a variety of lighting conditions.

The camera supports Darkfighter technology, which allows for viewing and recording in ultra low-light conditions. With a WDR of 140dB and Lightfighter technology, it provides superb image quality.

It is equipped with 2.8 to 12 mm and 8 to 32 mm motorized varifocal lenses, and offers an EXIR 2.0 IR range of up to 165 ft (50 m) and 330 ft (100 m).

The camera also has the capacity for up to 10,000 whitelist (authorized) and blacklist (unauthorized) records, which provides powerful access control functionality.

Available models:

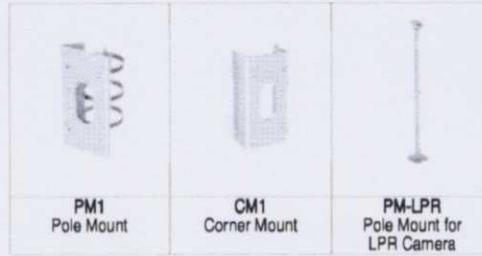
DS-2CD7A26G0/P-IZHS
DS-2CD7A26G0/P-IZHS8



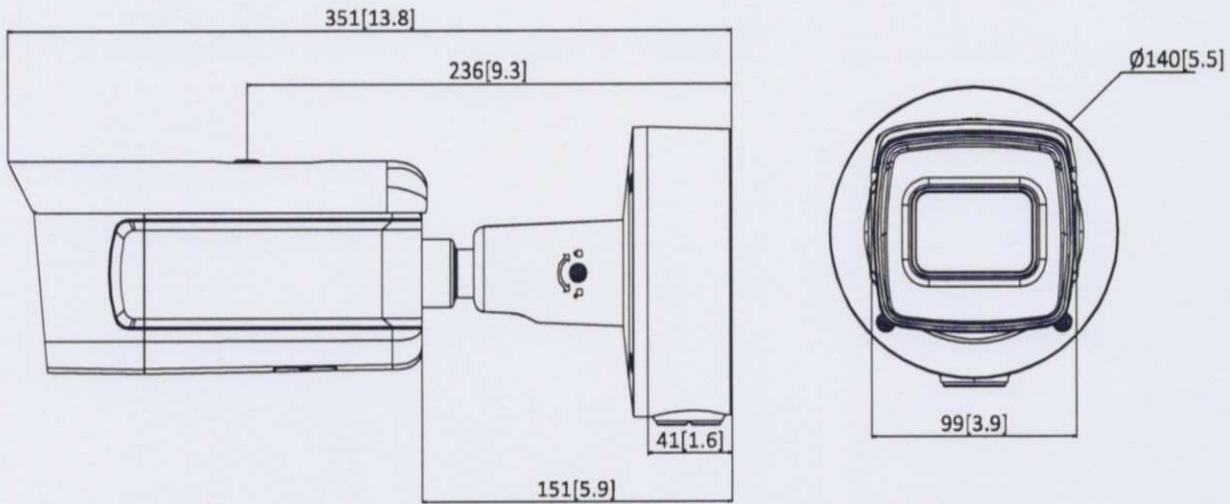
Specifications

DS-2CD7A2660/P-IZHS		DS-2CD7A2660/P-IZHSB
Camera		
Image Sensor	1/1.8" Progressive Scan CMOS	
Minimum illumination	Color: 0.002 lux @ (f/1.2, AGC on), 0 lux with IR	
Shutter Speed	1 s to 1/100,000 s	
Slow Shutter	Yes	
Day/Night	IR Cut Filter	
Digital Noise Reduction	3D DNR	
WDR	140dB	
Angle Adjustment	Bracket, pan: 0° to 355°, tilt: 0° to 90°, rotate: 0° to 360°	
Lens		
Focal Length	2.8 to 12 mm	8 to 32 mm
Aperture	f/1.2	f/1.6
Focus	Auto, semi-auto, manual	
FOV	Horizontal FOV 103.3° to 38.6°, vertical FOV 54.2° to 21.9°, diagonal FOV 124.2° to 44.3°	8 to 32 mm, horizontal FOV 42.5° to 13.4°, vertical FOV 23.4° to 7.7°, diagonal FOV 49° to 15.3°
Lens Mount	Integrated	
IR		
IR Range	Up to 165 ft (50 m)	Up to 330 ft (100 m)
Wavelength	850 nm	
Compression Standard		
Video Compression	Main stream: H.265+/H.265/H.264+/H.264; sub stream/third stream/fourth stream/fifth stream/custom stream: H.265+/H.265/H.264+/H.264/MJPEG	
H.264 Type	Baseline profile/main profile/high profile	
H.264+	Main stream support	
H.265 Type	Main profile	
H.265+	Main stream support	
Video Bit Rate	32 Kbps to 16 Mbps	
Audio Compression	No	
Audio Bit Rate	No	
Smart Features		
Perimeter Protection	Line crossing detection, intrusion detection, region entrance detection, region exiting detection, unattended baggage detection, object removal detection	
Exception Detection	Scene change detection, defocus detection	
Face Detection	Yes	
Recognition	License plate recognition	
Region of Interest	Four fixed regions for main stream, sub stream, third stream, fourth stream, and fifth stream, and dynamic tracking	
Traffic and Vehicle Detection		
Blacklist and Whitelist	Maximum 10,000 records	
Image		
Maximum Resolution	1920 x 1080	
Main Stream	60 fps (1920 x 1080, 1280 x 960, 1280 x 720)	
Sub Stream	30 fps (704 x 480, 640 x 480)	
Third Stream	30 fps (1920 x 1080, 1280 x 960, 1280 x 720, 704 x 480, 640 x 480)	
Fourth Stream	30 fps (1920 x 1080, 1280 x 960, 704 x 480, 640 x 480)	
Fifth Stream	30 fps (704 x 480, 640 x 480)	
Custom Stream	30 fps (1920 x 1080, 1280 x 720, 704 x 480, 640 x 480)	
Image Enhancement	BLC, HLC, 3D DNR, Defog, EIS, lens distortion correction	
Image Setting	Rotate mode, saturation, brightness, contrast, sharpness, AGC, and white balance are adjustable by client software or web browser	
Target Cropping	Yes	
SVC	H.264 and H.265 encoding	
Day/Night Switching	Day/night/auto/schedule/triggered by alarm in/triggered by video	
Picture Overlay	Logo picture can be overlaid on video with 128 x 128 24 bit bmp format	
Network		
Network Storage	MicroSD/SDHC/SDXC card (256 GB), local storage and NAS (NFS, SMB/CIFS), ANR	
Alarm Trigger	Motion detection, video tampering alarm, network disconnected, IP address conflict, illegal login, HDD full, HDD error, alarm for black and whitelisted license plates	
Protocols	TCP/IP, ICMP, HTTP, HTTPS, FTP, DHCP, DNS, DDNS, RTP, RTSP, RTCP, PPPoE, NTP, UPnP, SMTP, SNMP, IGMP, 802.1X, QoS, IPv6, UDP, Bonjour	
Security Measures	Password protection, HTTPS encryption, IEEE 802.1x port-based network access control, IP address filtering, basic and digest authentication for HTTP/HTTPS, WSSE, and digest authentication for ONVIF	
General Function	One-key reset, anti-flicker, five streams and five custom streams, heartbeat, password protection, privacy mask, watermark, and IP address filtering	
API	ONVIF (PROFILE S, PROFILE G), ISAPI, SDK	
Simultaneous Live View	Up to 20 channels	
User/Host	Up to 32 users, 3 user levels: administrator, operator and user	
Client	iVMS-4200, Hik-Connect, Hik-Central	
Web Browser	Plug-in required live view: IE 8+, Chrome 31.0 to 44, Mozilla Firefox 30.0 to 51, Safari 8.0+ Plug-in free live view: Chrome 45+, Mozilla Firefox 52+	
Interface		
Communication Interface	One RJ45 10M/100M/1000M Ethernet port, one RS-485 interface (half duplex, HIKVISION, Pelco-P, Pelco-D, self-adaptive)	
Alarm	Two inputs, two outputs (up to 24 VDC 1A or 110 VAC 500 mA)	
Video Output	One Vp-p composite output (75 Ω/CVBS)	
On-Board Storage	Built-in microSD/SDHC/SDXC slot, up to 256 GB	
BNC	CVBS analog output (4CIF resolution), internal	
Reset Button	Yes	
Audio		
Environment Noise Filtering	No	
Audio Sampling Rate	No	
General		
Operating Conditions	-40° F to 140° F (-40° C to 60° C); humidity 95% or less (non-condensing)	
Power Supply	12 VDC ± 20%, two-core terminal block; PoE (802.3at, class 4)	
Power Consumption and Current	12 VDC, 1.4 A, maximum 16.5 W; PoE (802.3at, 42.5 V to 57 V), 0.4 A to 0.3 A	
Protection Level	IP67, IK10	
Heater	Yes	
Material	Aluminum alloy	
Dimensions	Camera: Ø 5.5" x 13.8" (Ø 140 mm x 351 mm)	
Weight	Camera: 5.51 lbs (2.50 kg)	

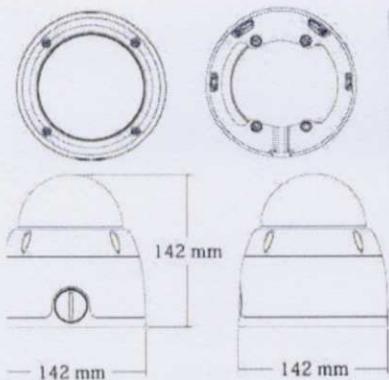
Accessories



Dimensions



Units: mm(inches)



POE
POWER OVER ETHERNET
БЪЛГОВЕВ ОВЕР ЕЛЕКТРИКЪТ

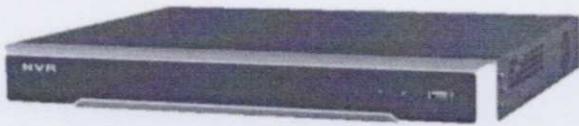
ONVIF

HIKVISION
IPCAM PROTOCOL

SPECIFICATION

Model NO.	MI405DV20
Camera	
Image Sensor	1/3" OV High-resolution CMOS Sensor
Resolution	5MP
Effective Pixels	2616 (H) x 1964 (V)
Compression	H.264/H.264+/H.265/H.265+/JPEG/AVI /MJPEG
V System	PAL/NTSC
Electronic Shutter Time	Auto: PAL 1/25-1/10000Sec; NTSC 1/25-1/10000Sec
/N Ratio	≥52dB
Scanning System	Progressive
Video Output	Network
Reset Button	Optional
Lens	
Focal Length	2.7-13.5mm
Focal Control	Auto
Lens Type	Motorized
Aperture	F5.6
Night Vision	
Infrared LED	14μ x 18PCS
Infrared Distance	20M
IR Status	Under 10 Lux By CDS
IR Power On	CDS Auto Control
Network	
Ethernet	RJ-45 (10/100Base-T)
Protocol	TCP/IP, ICMP, HTTP, HTTPS, FTP, DHCP, DNS, DDNS, RTP, RTSP, RTCP, NTP, SMTP
ONVIF	Support ONVIF 2.4
Qr	YES, Support QR Code
POE	Internal, Support IEEE 802.3af
Video Delay	0.3S (Within the Lan)
Main Stream 1	2560*1440@20fps
Main Stream 2	2304*1296@30fps
Main Stream 3	1920*1080@30fps 1280*720@30fps
Sub Stream 1	720*480@20fps 720*480@30fps
Sub Stream 2	/
Sub Stream 3	/
TV Stream	352*288@20fps 352*288@30fps
Browser	IE8-11, Google Chrome, Firefox, Safari, Mac Safari
Smart Phone	iPhone, iPad, Android, Android Pad
Camera Features	
Day/Night	Color/ B&W (IR-CUT)
Image Config	Saturation/Brightness/Contrast /Sharpness, Mirror, 3D NR ; White Balance, FLK(Flicker Control)
Starlight	Sony Starvis
Corridor Pattern	Support
Fog Mode	Support

DS-7600NI-I2/P Series Plug and Play Network Video Recorder

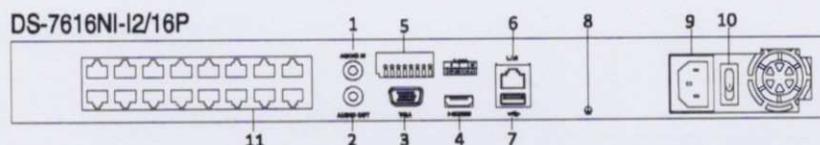
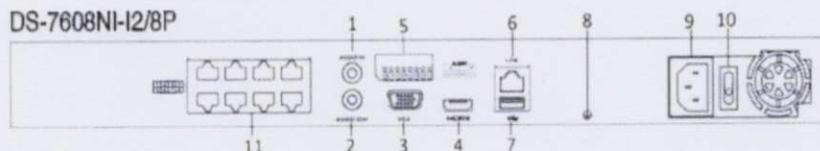


Key Features

- Up to 12 MP Resolution Recording
- Up to 16 IP Cameras Can Be Connected
- H.265+/H.265/H.264+/H.264/MPEG4 Compression
- HDMI Video Output up to 4K (3840 × 2160)
- Plug and Play with up to 8 or 16 Independent PoE Network Connections
- Long Distance (100 to 300 m) Network Transmission via PoE
- 80 Mbps/160 Mbps Incoming Bandwidth
- Up to 2 SATA Interfaces
- Smart Search and Smart Playback
- Alarm and Audio I/O

Physical Interfaces

Description	
1	AUDIO IN, RCA connector for audio input
2	AUDIO OUT, RCA connector for audio output
3	DB-15 connector for VGA output to display local video output and menu
4	HDMI video output connector
5	Controller port, alarm in/alarm out
6	LAN, 1 RJ-45 10/100/1000 Mbps self-adaptive Ethernet interface
7	USB 3.0 port
8	GND
9	100 to 240 VAC power supply
10	Power switch
11	Network interfaces with PoE function (8 interfaces for DS-7608NI-I2/8P and 16 interfaces for DS-7616NI-I2/16P)



Order Model

- DS-7608NI-I2/8P
- DS-7616NI-I2/16P

	DS-7608NI-I2/8P	DS-7616NI-I2/16P
Video/Audio Input		
IP Video Input	8-ch Up to 12 MP resolution	16-ch
Two-Way Audio	1-ch, RCA (2.0 Vp-p, 1kΩ)	
Network		
Incoming Bandwidth	80 Mbps	160 Mbps
Outgoing Bandwidth	256 Mbps	
Remote Connection	128	
Video/Audio Output		
Recording Resolution	12 MP/8 MP/6 MP/5 MP/4 MP/3 MP/1080p/UXGA/720p/VGA/4CIF/DCIF/2CIF/CIF/QCIF	
HDMI Output Resolution	4K (3840 × 2160), 2K (2560 × 1440), 1920 × 1080p, 1600 × 1200, 1280 × 1024, 1280 × 720, 1024 × 768	
VGA Output Resolution	1920 × 1080p, 1280 × 1024, 1280 × 720, 1024 × 768	
Audio Output	1-ch, RCA (linear, 1 kΩ)	
Decoding		
Decoding Format	H.265+/H.265/H.264+/H.264/MPEG4	
Live View/Playback Resolution	12 MP/8 MP/6 MP/5 MP/4 MP/3 MP/1080p/UXGA/720p/VGA/4CIF/DCIF/2CIF/CIF/QCIF	
Synchronous Playback	8-ch	16-ch
Capability	2-ch @ 4K, or 8-ch @ 1080p	4-ch @ 4K, or 16-ch @ 1080p
Hard Disk		
SATA	2 SATA Interfaces for 2HDDs	
Capacity	Up to 12 TB capacity for each HDD (total of 24 TB)	
External Interface		
Network Interface	1 RJ-45 10/100/1000 Mbps self-adaptive Ethernet interface	
USB Interface	Front panel: 1 × USB 2.0; rear panel: 1 × USB 3.0	
Alarm In/Out	4/1	
Poe Interface		
Interface	8 RJ-45 10/100 Mbps self-adaptive Ethernet interfaces	16 RJ-45 10/100 Mbps self-adaptive Ethernet interfaces
Power	≤120 W	≤200 W
Supported Standards	IEEE 802.3 af/at	
General		
Power Supply	100 to 240 VAC, 50 to 60 Hz	
Power	≤180 W	≤280 W
Consumption (w/o HDD)	≤15 W (without enabling PoE)	
Working Temperature	-10 to +55° C (14 to 131° F)	
Working Humidity	10% to 90%	
Chassis	380 mm (15") chassis	
Dimensions (W × D × H)	380 mm × 290 mm × 45 mm (15.0" × 11.4" × 1.8")	
Weight (w/o HDD)	≤3 kg (6.6 lb)	



Ultimate Video SECURITY SYSTEMS

a division of Ultimate Low Voltage, Inc.

"Your Remote Digital Video Camera Specialist!"

State License # C-10 729944

March 9, 2020

Cameron Estates Community Services

Attn: Cory Hamma

Three gate locations:

- 1) Flying C Road/Self Storage
- 2) Flying C Road #2
- 3) Safeway shopping center

1911 Douglas Blvd., Suite 85111
Roseville, CA 95661
916-338-3800 916-244-7000 fax

PROPOSAL FOR THREE NETWORK VIDEO RECORDING SYSTEM WITH THREE IP CAMERAS AND LICENSE PLATE RECOGNITION ANALYTICS

This is a proposal for the installation of three HikVision eight channel network video recording system with two 5 mega pixel IP vandal dome cameras and one HikVision license plate recognition bullet camera license plate capture with installation for the above listed address.

Each system equipment includes:

- 1 - HikVision LPR (license plate recognition) bullet style camera with video analytics (captures & logs license plate numbers) (Has smart search feature: search all logged licenses plates or you can search by specific license plates)
- 2 - HikVision Sony chip color 5 mega pixel IP vandal resistant dome style dome camera with a vari-focal lens with infrared night time illumination
- 1 - HikVision Network Video Recorder with 4 TB hard drive recording space, flash drive (for exporting), mouse & remote control (System will have remote internet viewing when an internet service is provided at the NVR and a router) (Remote viewing via a remote PC, I-Pad, I-Phone or most all Smart phones)
- 1 - Installation/Labor: Included

All needed CAT5 wire, connectors, labor, programming, networking and sales tax are included in total price.

This NVR system is networkable and will be added into your router for remote viewing from a Smart phone, I-Phone or on site or off site PC. Proposal is based on the existing cameras on the poles have either usable wire or can be pushed as pull wires from the camera to the box where the NVR will be located. Upon Ultimate being selected, we will inspect these wires to assure they will work.

(Each system would be \$4,980.00 if done individually but \$4,500.00 in the group of three = \$13,500.00)

Complete installed system price is \$13,500.00

TERMS:

Down payment to order, purchase and deliver the equipment (\$2,500 per system x 3) = **\$7,500.00**
Balance would be on completion of installation = **\$6,000.00**

EXTENDED WARRANTY

Three year warranty on HikVision NVR, **Three years** on cameras and one year on other parts and labor.
Does not cover theft, vandalism, misuse or acts of God.

Ultimate Video & Security has been in business for 29 years and have extensive knowledge in video camera systems and networking. We offer our extended warranty which helps keep you from additional costs after the traditional one year warranty. Ultimate has installed thousands of systems over these years.

HikVision is the largest manufacturer in the world of video camera system equipment with a 33% market share, Their equipment is reliable and we offer their 3 year warranty on the NVR and they give a two year warranty on the cameras.

Please let me know if you have any questions, changes, additions or would like to move forward with this installation My direct number is 916-215-3800.

Thank you for your time and the opportunity

Regards,

Jon Fenton
CEO/ Manager

Visit on the web at www.ultimatesecurity.com