

# *Price Guarantee*

## *Our Pledge To You*

### **Cameron Estates Community Services**

(Three gate locations)

For almost three decades, Ultimate Video & Security has strived to offer quality equipment and service at the lowest possible pricing to our customers. We are so confident of our below market pricing that we will back what offer with a refund difference guarantee. If you find a licensed & insured company that will beat our pricing using the same like quality equipment we will refund you the difference between our sale price and our competitor's price. The competitive company must be using new equipment not used or refurbished equipment.

We at Ultimate Video & Security believe that there are three factors that a customer should examine before choosing a company for their security needs.

- 1) A stable, qualified, dependable company that will provide service after the sale.
- 2) Quality, dependable equipment that offers a 3 year warranty on the DVR/NVR and cameras, and a 1 year on all other parts and labor.
- 3) Pricing that is affordable.

*Doing business for 29 years!*

**Jon W Fenton**

Ultimate Security, Representative

**Date: March 9, 2021**

*(Price guarantee is good for thirty days)*





State License # C-10 729944

## **CLIENT LIST**

### **Governmental, State & County**

State of California  
US Army  
Department of Justice Building  
Social Security Admin Building  
Sacramento Veterans Assoc  
Sacramento County Sheriffs  
Sacramento County Jail  
Humboldt County Sheriff Dept  
Fortuna Police Department  
Siskiyou County Sheriffs Dept  
Calif. State Railroad Museum  
Beale Air Force base (flight line)  
Army Depot (BT Collins Lodge)  
Calif. State Grange  
Gibson Ranch State Park  
El Dorado Hills County buildings  
McClellan Jet Services  
McClellan base gas station  
Interstate Oil Company  
SMUD power plants  
City of Loomis  
City of Sacramento

### **National Companies**

Union Pacific Railroad  
P.G. & E  
Wal-Mart  
Kaiser Permanente Credit Union  
Shriner's Hospital  
Eskaton Assisted Living Facilities  
Wonder Bread Factory  
Wonder Bread retail outlets  
Sara Lee Company factory  
Earthgrain Baking Company  
Clark Pest Control  
XOJet Services  
Stericycle - multi-locations

### **Auto & Gas**

AM/PM Gas Station  
Chevron Gas Station locations  
Beacon Gas Station  
76 Gas Station  
Jiffy Lube  
Les Schwab Tires locations  
Big O Tires  
USA Tires  
Goodyear Tire & Smog  
Maaco Auto  
Ramos Oil  
Lube Xpress & Smogs  
Capitol Imports Recyclers  
Bavarian Auto Recyclers  
Sierra-Hart Auto  
Good Times Motorcycle  
Clinton's Custom Motorcycles  
Quick Quack Car Washes  
Splash-N-Dash Car Washes (6 locations)  
Pacific Car Wash  
Fairway Carwash  
Five Star Carwash

### **Storage Facilities**

PS Storage (various locations)  
Tiger Storages (various locations)  
Stor N Lok  
Many other self storage locations

### **Marijuana Dispensaries**

Cura  
Many other locations

### **Hotels**

Hilton Hotel - multi-locations  
Sheraton Hotel  
Marriott Hotel  
Holiday Inn Hotel - multi locations  
Larkspur Hotel - multi-locations  
Days Inn Hotel  
Fairfield Inns - multi-locations  
Hampton Inn  
Ramada Inn

### **Grocery & Retail Stores**

7-11 (4 locations)  
AM/PM  
Quick Stops  
Stop-N-Shop Mini Marts  
Food 4 Less Grocery  
Whole Foods Grocery  
More 4 Less (5 locations)  
Grocery Outlets (64 locations)  
United Markets Grocery  
Rainbow Markets Grocery  
99 Cent Stores  
Hallmark Stores  
Elkhorn Plaza Shopping Center  
Rocklin Plaza Shopping Center  
Stockton Shopping Complex  
Viva Supermarkets (4 locations)  
ACE Hardware locations

### **Restaurants**

#### **National**

Mountain Mikes Pizza  
Round Table Pizza  
Little Caesars Pizza  
Togo's Sandwich  
Subway Sandwich  
Quizno's Sandwich  
Lyons Restaurant  
McDonalds  
Black Bear Diner  
Cold Stone Creamery  
It's a Grind  
Don Quixote Mexican Restaurants

#### **Regional/Local:**

Hoppy Brewing Company  
J.R.'s Texas BBQ  
Claim Jumper Restaurant  
Rebounds Sport Bar  
Vallejo's Mexican Restaurants  
Waffle Shops  
KCRA 3 TV station

### **Jewelry Stores**

Madison Avenue Diamonds  
Adam's Jewelers  
Prestigio Jewelers  
Parisi Jewelers  
Aquamarine Jewelers  
Arden Jewelers  
Lincoln Jewelers

### **Schools**

Creative Frontiers  
Adventure Christian School  
Good Neighbors Child Care  
KinderCare  
Phoenix School  
Adventure Christian School  
Sacred Heart School

### **Manufacturing & Commercial**

Nortech (Lincoln Waste Plant)  
Mi Rancho food manufacturing  
Valley Fine Foods/Prima Pasta manufacturing  
Lodi Iron & Steel  
Galt Steel  
Precision Metals  
G & R Plastic Manufacturing  
Beutler Heating & Air  
Farm Fresh to You  
Dust-Tex Linen Supply  
Golden State Linen Service  
TPD Trailer manufacturer  
Central Fireplace Manufacturing company  
Rex Moore Electric  
General Produce  
Ghiringhelli Food manufacturing plant

### **Nursing & Senior facilities**

Plum Health - multi-locations  
University Davis Retirement Community  
Asbury Park Nursing Facility  
Vintage Estates Nursing Facility  
Arden Rehab Nursing Facility  
Mercy McMahon Nursing Facility  
Golden Pond Assisted Living  
Lincoln Meadows Assisted Living  
Westview Healthcare Center  
Wolf Creek Assisted Living Care Center  
Vasona Creek Heath Care Center  
Cedar Ridge Assisted Living  
River Point Assisted Living  
Pine Creek Assisted Living  
Mercy Housing (multi-locations)

### **HOA/Apartments & Condos**

Kocal Property management  
Holcomb Property mangement  
Crestview Apartments  
Riverdale Apartments  
American River Common Apts.  
American River Condos  
Magnolia Apartments  
Kensington Apartment  
Mercy Housing - multi-locations  
Mutual Housing - multi-locations  
Shiloh Arms apartments  
Florin Gardens Apartments  
PHC Property Management  
Kocal Property Management  
Stockton & Fruitridge Shopping Complex - large

### **Veterinary**

Foothill Vet Clinic  
Del Paso Vet Clinic  
Coloma Vet Clinic  
Rosemont Pet Clinic  
Sacto. Emergency Vet Clinic  
PAWS (Performing Animal Welfare)

### **Churches & Mortuaries**

Church of Scientology  
Calvary Christian Centers  
Capital Christian Center  
Adventure Christian Center  
Sacto. Korean Baptist Church  
Seventh Day Adventist Church  
East Lawn Mortuary

### **Local Companies**

KCRA channel 3  
KQVR Channel13 TV  
Roseville Press-Tribune Newspaper  
Fort Sutter Building

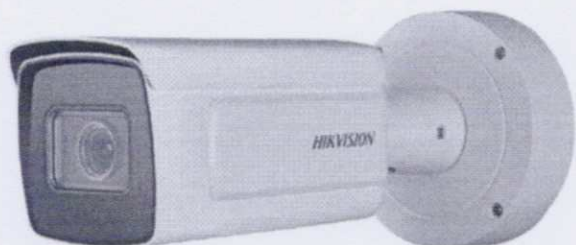


## DS-2CD7A26G0/P-IZHSx

2 MP DeepinView Ultra-Low Light Outdoor LPR Bullet Camera

**DarkFighter™**

**LightFighter™**



DeepinView<sup>series</sup>

- 1/1.8" (2 MP) Progressive Scan CMOS
- 1920 x 1080 Resolution @ 60 fps
- EXIR 2.0 with up to 165 ft (50 m) and 330 ft (100 m) IR Range
- 2.8 to 12 mm and 8 to 32 mm Motorized Lenses
- Ultra-Low Light, 0.002 Lux (with f/1.2 Lens), Darkfighter Technology
- H.265+, H.265, H.264+, H.264
- 5 Defined Streams and 5 Custom Streams
- 140dB WDR, Lightfighter Technology
- Alarm Input/Output
- MicroSD Card Slot Supports 256 GB
- Specially-Designed Pole Mount Offers Perfect Height and Angle for License Plate Recognition
- Convenient Integrated Conduit Base
- Anti-Fog Coating Inside of Lens Cover
- IP67, IK10 Protection
- 12 VDC and PoE (802.3at)

The Hikvision DS-2CD7A26G0/P-IZHSx DeepinView Ultra-Low Light Outdoor LPR Bullet Camera is designed to capture vehicle images and recognize license plate numbers in a variety of lighting conditions.

The camera supports Darkfighter technology, which allows for viewing and recording in ultra low-light conditions. With a WDR of 140dB and Lightfighter technology, it provides superb image quality.

It is equipped with 2.8 to 12 mm and 8 to 32 mm motorized varifocal lenses, and offers an EXIR 2.0 IR range of up to 165 ft (50 m) and 330 ft (100 m).

The camera also has the capacity for up to 10,000 whitelist (authorized) and blacklist (unauthorized) records, which provides powerful access control functionality.

### Available models:

DS-2CD7A26G0/P-IZHS

DS-2CD7A26G0/P-IZHS8

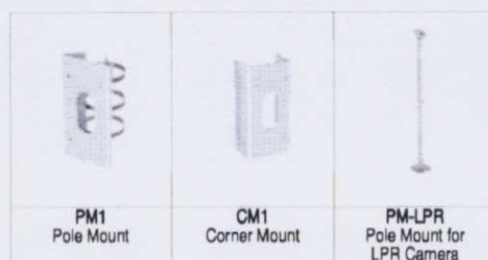




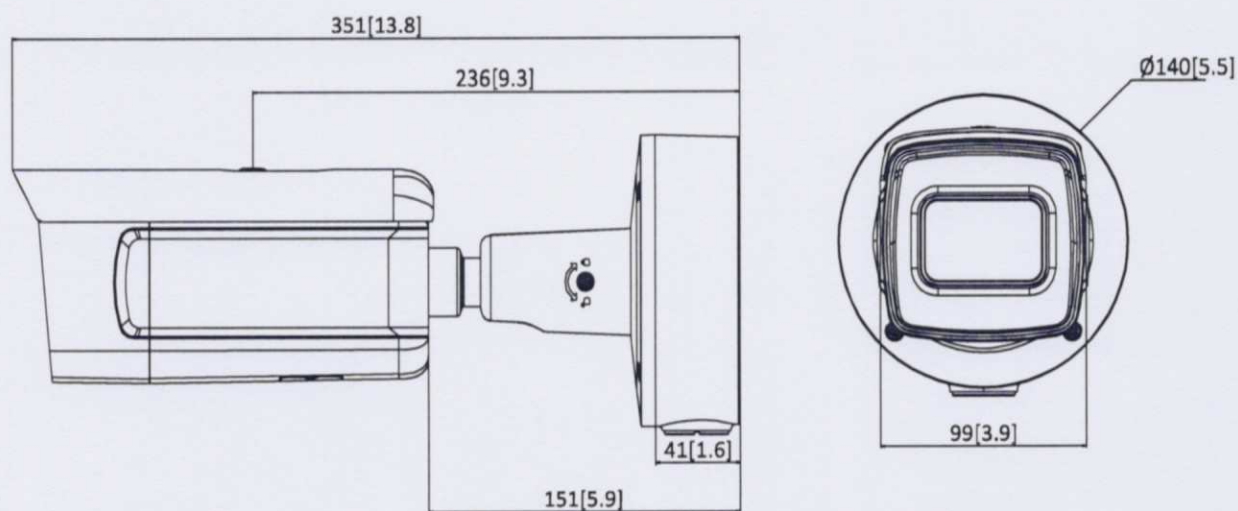
# Specifications

DS-2CD7A2660/P-IZHS		DS-2CD7A2660/P-IZHS8	
Camera			
Image Sensor	1/1.8" Progressive Scan CMOS		
Minimum Illumination	Color: 0.002 lux @ (f/1.2, AGC on), 0 lux with IR		
Shutter Speed	1 s to 1/100,000 s		
Slow Shutter	Yes		
Day/Night	IR Cut Filter		
Digital Noise Reduction	3D DNR		
WDR	140dB		
Angle Adjustment	Bracket, pan: 0° to 355°, tilt: 0° to 90°, rotate: 0° to 360°		
Lens			
Focal Length	2.8 to 12 mm	8 to 32 mm	
Aperture	f/1.2	f/1.6	
Focus	Auto, semi-auto, manual		
FOV	Horizontal FOV 103.3° to 38.6°, vertical FOV 54.2° to 21.9°, diagonal FOV 124.2° to 44.3°		8 to 32 mm, horizontal FOV 42.5° to 13.4°, vertical FOV 23.4° to 7.7°, diagonal FOV 49° to 15.3°
Lens Mount	Integrated		
IR			
IR Range	Up to 165 ft (50 m)	Up to 330 ft (100 m)	
Wavelength	850 nm		
Compression Standard			
Video Compression	Main stream: H.265+/H.265/H.264+/H.264; sub stream/third stream/fourth stream/fifth stream/custom stream: H.265+/H.265/H.264+/H.264/MJPEG		
H.264 Type	Baseline profile/main profile/high profile		
H.264+	Main stream support		
H.265 Type	Main profile		
H.265+	Main stream support		
Video Bit Rate	32 Kbps to 16 Mbps		
Audio Compression	No		
Audio Bit Rate	No		
Smart Features			
Perimeter Protection	Line crossing detection, intrusion detection, region entrance detection, region exiting detection, unattended baggage detection, object removal detection		
Exception Detection	Scene change detection, defocus detection		
Face Detection	Yes		
Recognition	License plate recognition		
Region of Interest	Four fixed regions for main stream, sub stream, third stream, fourth stream, and fifth stream, and dynamic tracking		
Traffic and Vehicle Detection			
Blacklist and Whitelist	Maximum 10,000 records		
Image			
Maximum Resolution	1920 x 1080		
Main Stream	60 fps (1920 x 1080, 1280 x 960, 1280 x 720)		
Sub Stream	30 fps (704 x 480, 640 x 480)		
Third Stream	30 fps (1920 x 1080, 1280 x 960, 1280 x 720, 704 x 480, 640 x 480)		
Fourth Stream	30 fps (1920 x 1080, 1280 x 720, 704 x 480, 640 x 480)		
Fifth Stream	30 fps (704 x 480, 640 x 480)		
Custom Stream	30 fps (1920 x 1080, 1280 x 720, 704 x 480, 640 x 480)		
Image Enhancement	BLC, HLC, 3D DNR, Defog, EIS, lens distortion correction		
Image Setting	Rotate mode, saturation, brightness, contrast, sharpness, AGC, and white balance are adjustable by client software or web browser		
Target Cropping	Yes		
SVC	H.264 and H.265 encoding		
Day/Night Switching	Day/night/auto/schedule/triggered by alarm in/triggered by video		
Picture Overlay	Logo picture can be overlaid on video with 128 x 128 24 bit bmp format		
Network			
Network Storage	MicroSD/SDHC/SDXC card (256 GB), local storage and NAS (NFS, SMB/CIFS), ANR		
Alarm Trigger	Motion detection, video tampering alarm, network disconnected, IP address conflict, illegal login, HDD full, HDD error, alarm for black and whitelisted license plates		
Protocols	TCP/IP, ICMP, HTTP, HTTPS, FTP, DHCP, DNS, DDNS, RTP, RTSP, RTCP, PPPoE, NTP, UPnP, SMTP, SNMP, IGMP, 802.1X, QoS, IPv6, UDP, Bonjour		
Security Measures	Password protection, HTTPS encryption, IEEE 802.1x port-based network access control, IP address filtering, basic and digest authentication for HTTP/HTTPS, WSSE, and digest authentication for ONVIF		
General Function	One-key reset, anti-flicker, five streams and five custom streams, heartbeat, password protection, privacy mask, watermark, and IP address filtering		
API	ONVIF (PROFILE S, PROFILE G), ISAPI, SDK		
Simultaneous Live View	Up to 20 channels		
User/Host	Up to 32 users, 3 user levels: administrator, operator and user		
Client	iVMS-4200, Hik-Connect, Hik-Central		
Web Browser	Plug-in required live view: IE 8+, Chrome 31.0 to 44, Mozilla Firefox 30.0 to 51, Safari 8.0+		
	Plug-in free live view: Chrome 45+, Mozilla Firefox 52+		
Interface			
Communication interface	One RJ45 10M/100M/1000M Ethernet port, one RS-485 interface (half duplex, HIKVISION, Pelco-P, Pelco-D, self-adaptive)		
Alarm	Two inputs, two outputs (up to 24 VDC 1A or 110 VAC 500 mA)		
Video Output	One Vp-p composite output (75 Ω/CVBS)		
On-Board Storage	Built-in microSD/SDHC/SDXC slot, up to 256 GB		
BNC	CVBS analog output (4CIF resolution), internal		
Reset Button	Yes		
Audio			
Environment Noise Filtering	No		
Audio Sampling Rate	No		
General			
Operating Conditions	-40° F to 140° F (-40° C to 60° C); humidity 95% or less (non-condensing)		
Power Supply	12 VDC ± 20%, two-core terminal block; PoE (802.3at, class 4)		
Power Consumption and Current	12 VDC, 1.4 A, maximum 16.5 W; PoE (802.3at, 42.5 V to 57 V), 0.4 A to 0.3 A		
Protection Level	IP67, IK10		
Heater	Yes		
Material	Aluminum alloy		
Dimensions	Camera: Ø 5.5" x 13.8" (Ø 140 mm x 351 mm)		
Weight	Camera: 5.51 lbs (2.50 kg)		

## Accessories

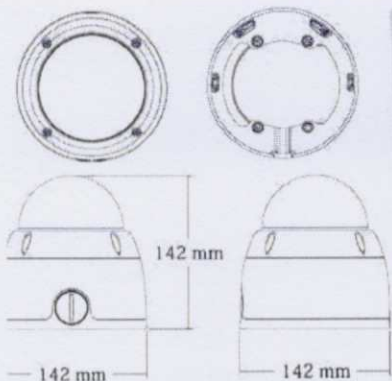


## Dimensions



Units: mm(inches)





**POE**  
POWER OVER ETHERNET  
БОМЕР ОАЕР ЕЛЕКТИЕЛ

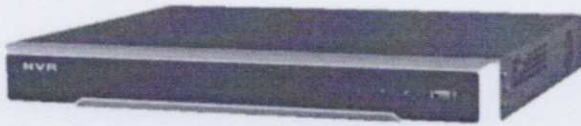
**ONVIF**

**HIKVISION**  
**IPCAMPROTOCOL**

#### SPECIFICATION

Model NO.	MI405DV20
<b>Camera</b>	
Image Sensor	1/3" OV High-resolution CMOS Sensor
Resolution	5MP
Effective Pixels	2616 (H) x 1964 (V)
Compression	H.264/H.264+/H.265/H.265+/JPEG/AVI /MJPEG
V System	PAL/NTSC
Electronic Shutter Time	Auto: PAL 1/25-1/10000Sec; NTSC 1/25-1/10000Sec
/N Ratio	≥52dB
Scanning System	Progressive
Video Output	Network
Reset Button	Optional
<b>Lens</b>	
Focus Length	2.7-13.5mm
Focus Control	Auto
Lens Type	Motorized
Pixels	5MP
<b>Night Vision</b>	
Infrared LED	14μ x 18PCS
Infrared Distance	20M
IR Status	Under 10 Lux By CDS
IR Power On	CDS Auto Control
<b>Network</b>	
Ethernet	RJ-45 (10/100Base-T)
Protocol	TCP/IP, ICMP, HTTP, HTTPS, FTP, DHCP, DNS, DDNS, RTP, RTSP, RTCP, NTP, SMTP
ONVIF	Support ONVIF 2.4
QRP	YES, Support QR Code
QOE	Internal, Support IEEE 802.3af
Video Delay	0.3S (Within the Lan)
Main Stream 1	2560*1440@20fps
Main Stream 2	2304*1296@30fps
Main Stream 3	1920*1080@30fps 1280*720@30fps
Sub Stream 1	720*480@20fps 720*480@30fps
Sub Stream 2	/
Sub Stream 3	/
Tri Stream	352*288@20fps 352*288@30fps
Browser	IE8-11, Google Chrome, Firefox, Safari, Mac Safari
Smart Phone	iPhone, iPad, Android, Android Pad
<b>Camera Features</b>	
Day/Night	Color/ B&W (IR-CUT )
Image Config	Saturation/Brightness/Contrast /Sharpness, Mirror, 3D NR , White Balance, FLK(Flicker Control)
Starlight	Sony Starvis
Corridor Pattern	Support
Fog Mode	Support

## DS-7600NI-I2/P Series Plug and Play Network Video Recorder



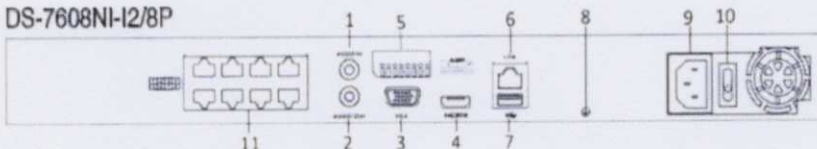
### Key Features

- Up to 12 MP Resolution Recording
- Up to 16 IP Cameras Can Be Connected
- H.265+/H.265/H.264+/H.264/MPEG4 Compression
- HDMI Video Output up to 4K (3840 × 2160)
- Plug and Play with up to 8 or 16 Independent PoE Network Connections
- Long Distance (100 to 300 m) Network Transmission via PoE
- 80 Mbps/160 Mbps Incoming Bandwidth
- Up to 2 SATA Interfaces
- Smart Search and Smart Playback
- Alarm and Audio I/O

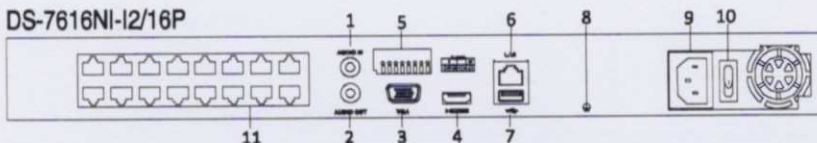
### Physical Interfaces

Description
1 AUDIO IN, RCA connector for audio input
2 AUDIO OUT, RCA connector for audio output
3 DB-15 connector for VGA output to display local video output and menu
4 HDMI video output connector
5 Controller port, alarm in/alarm out
6 LAN, 1 RJ-45 10/100/1000 Mbps self-adaptive Ethernet interface
7 USB 3.0 port
8 GND
9 100 to 240 VAC power supply
10 Power switch
11 Network interfaces with PoE function (8 interfaces for DS-7608NI-I2/8P and 16 interfaces for DS-7616NI-I2/16P)

DS-7608NI-I2/8P



DS-7616NI-I2/16P



DS-7608NI-I2/8P		DS-7616NI-I2/16P
<b>Video/Audio Input</b>		
IP Video Input	8-ch	16-ch
	Up to 12 MP resolution	
Two-Way Audio	1-ch, RCA (2.0 Vp-p, 1kΩ)	
<b>Network</b>		
Incoming Bandwidth	80 Mbps	160 Mbps
Outgoing Bandwidth	256 Mbps	
Remote Connection	128	
<b>Video/Audio Output</b>		
Recording Resolution	12 MP/8 MP/6 MP/5 MP/4 MP/3 MP/1080p/UXGA/720p/VGA/4CIF/DCIF/2CIF/CIF/QCIF	
HDMI Output Resolution	4K (3840 × 2160), 2K (2560 × 1440), 1920 × 1080p, 1600 × 1200, 1280 × 1024, 1280 × 720, 1024 × 768	
VGA Output Resolution	1920 × 1080p, 1280 × 1024, 1280 × 720, 1024 × 768	
Audio Output	1-ch, RCA (linear, 1 kΩ)	
<b>Decoding</b>		
Decoding Format	H.265+/H.265/H.264+/H.264/MPEG4	
Live View/Playback Resolution	12 MP/8 MP/6 MP/5 MP/4 MP/3 MP/1080p/UXGA/720p/VGA/4CIF/DCIF/2CIF/CIF/QCIF	
Synchronous Playback	8-ch	16-ch
Capability	2-ch @ 4K, or 8-ch @ 1080p	4-ch @ 4K, or 16-ch @ 1080p
<b>Hard Disk</b>		
SATA	2 SATA Interfaces for 2HDDs	
Capacity	Up to 12 TB capacity for each HDD (total of 24 TB)	
<b>External Interface</b>		
Network Interface	1 RJ-45 10/100/1000 Mbps self-adaptive Ethernet interface	
USB Interface	Front panel: 1 × USB 2.0; rear panel: 1 × USB 3.0	
Alarm In/Out	4/1	
<b>Poe Interface</b>		
Interface	8 RJ-45 10/100 Mbps self-adaptive Ethernet interfaces	16 RJ-45 10/100 Mbps self-adaptive Ethernet interfaces
Power	≤120 W	≤200 W
Supported Standards	IEEE 802.3 af/at	
<b>General</b>		
Power Supply	100 to 240 VAC, 50 to 60 Hz	
Power	≤180 W	≤280 W
Consumption (w/o HDD)	≤15 W (without enabling PoE)	
Working Temperature	-10 to +55° C (14 to 131° F)	
Working Humidity	10% to 90%	
Chassis	380 mm (15") chassis	
Dimensions (W × D × H)	380 mm × 290 mm × 45 mm (15.0" × 11.4" × 1.8")	
Weight (w/o HDD)	≤3 kg (6.6 lb)	

### Order Model

- DS-7608NI-I2/8P
- DS-7616NI-I2/16P



March 9, 2020

Cameron Estates  
Community Services  
Attn: Cory Hamma



State License # C-10 729944

**Three gate locations:**

- 1) Flying C Road/Self Storage
- 2) Flying C Road #2
- 3) Safeway shopping center

1911 Douglas Blvd., Suite 85111  
Roseville, CA 95661  
916-338-3800 916-244-7000 fax

**PROPOSAL FOR THREE NETWORK VIDEO RECORDING SYSTEM  
WITH THREE IP CAMERAS AND LICENSE PLATE RECOGNITION ANALYTICS**

*This is a proposal for the installation of three HikVision eight channel network video recording system with two 5 mega pixel IP vandal dome cameras and one HikVision license plate recognition bullet camera license plate capture with installation for the above listed address.*

**Each system equipment includes:**

- 1 - HikVision LPR (license plate recognition) bullet style camera with video analytics (captures & logs license plate numbers) (Has smart search feature: search all logged licenses plates or you can search by specific license plates)
- 2 - HikVision Sony chip color 5 mega pixel IP vandal resistant dome style dome camera with a vari-focal lens with infrared night time illumination
- 1 - HikVision Network Video Recorder with 4 TB hard drive recording space, flash drive (for exporting), mouse & remote control (System will have remote internet viewing when an internet service is provided at the NVR and a router) (Remote viewing via a remote PC, I-Pad, I-Phone or most all Smart phones)
- 1 - Installation/Labor: Included

*All needed CAT5 wire, connectors, labor, programming, networking and sales tax are included in total price.*

*This NVR system is networkable and will be added into your router for remote viewing from a Smart phone, I-Phone or on site or off site PC. Proposal is based on the existing cameras on the poles have either usable wire or can be pushed as pull wires from the camera to the box where the NVR will be located. Upon Ultimate being selected, we will inspect these wires to assure they will work.*

*(Each system would be \$4,980.00 if done individually but \$4,500.00 in the group of three = \$13,500.00)*

**Complete installed system price is \$13,500.00**

**TERMS:**

Down payment to order, purchase and deliver the equipment (\$2,500 per system x 3) = **\$7,500.00**  
Balance would be on completion of installation = **\$6,000.00**

**EXTENDED WARRANTY**

Three year warranty on HikVision NVR, Three years on cameras and one year on other parts and labor.  
Does not cover theft, vandalism, misuse or acts of God.

Ultimate Video & Security has been in business for 29 years and have extensive knowledge in video camera systems and networking. We offer our extended warranty which helps keep you from additional costs after the traditional one year warranty. Ultimate has installed thousands of systems over these years.

HikVision is the largest manufacturer in the world of video camera system equipment with a 33% market share, Their equipment is reliable and we offer their 3 year warranty on the NVR and they give a two year warranty on the cameras.

Please let me know if you have any questions, changes, additions or would like to move forward with this installation  
My direct number is 916-215-3800.

Thank you for your time and the opportunity

Regards,

Jon Fenton  
CEO/ Manager

*Visit on the web at [www.ultimatesecurity.com](http://www.ultimatesecurity.com)*